



VELKOMMEN!

Vi starter kl. 14.15



Biosolutions og standarder – et fælles sprog for grønne gennembrud

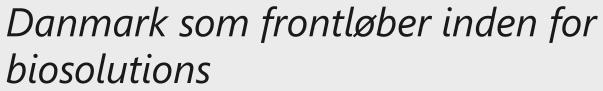
v/Tina Helsted Vengsgaard, direktør, Dansk Standard



Danmark som frontløber inden for biosolutions

v/ Camilla Hjermind, kontorchef, Erhvervsstyrelsen





10. november 2025

Kontorchef Camilla Hjermind



Regeringens ambitioner

"Biosolutions kan blive en af fremtidens helt store vækstmotorer i Danmark. Derfor er det helt afgørende, at sektoren har de bedst mulige betingelser. Med det nye vækstteam får vi kastet lys på, hvordan vi gør det. Det er et vigtigt skridt mod at sikre, at danske virksomheder kan opnå betydelige globale markedsandele og bidrage til en grønnere verden. Alt sammen så dansk biosolutions kan nå helt nye højder til gavn for grøn vækst og jobs i Danmark"

Morten Bødskov (S). Erhvervsminister

Regeringsinitiativer – med betydning for biosolutionsområdet











lværksætter aftalen

Biosolutionsdagsordenen er en dansk prioritet under formandskab et for fremtidens landbrug, fødevarer og biosolutions Nye TDUfaciliteter fyrtårnet (DEB) og forskningsreserven One stop shop

11 nye industriparker

Fondsinitiativ et

Regulatoriske sandkasser

Tech-Trans



Regulatoriske sandkasseforløb på biosolutions



POLITIK | ABONNEMENT

Minister vil have "sandkasse" til at fremme udvikling af græsprotein

Minister fortæller, at nyt værktøj skal kigge på barrierer for at skalere produktion af græsprotein.



AGRIWATCH



Manglende standarder og mærker på biosolutions området?



- Mål- og resultatplan mellem Erhvervsstyrelsen og Dansk Standard. Her aftales bl.a. politisk prioriterede målsætninger, herunder biosolutions.
- Dansk Standard udpeget som nationalt standardiseringsorgan. Varetager derigennem danske interesser i europæisk og international standardisering.

Eksempler på hvad der efterspørges:



Virksomhederne ønsker bl.a. **klare definitioner** på specifikke produkter fx biobaserede materialer/produkter, novel foods og biopesticider



Investorerne efterspørger fx **fælles terminologi** på biosolutionsområdet for at skabe gennemsigtighed og sammenlignelighed



Forbrugerne kan have brug for **tydeligere kommunikation** fx om biosolutions fødevarer

Fremadrettede danske prioriteter inden for biosolutions?

Stærkt sammenhæng ende økosystem for biosolutions

Hurtigere godkendelses processer

Konkurrence dygtig EU regulering

Fælles definitioner og standarder







EU Biotech Act – en katalysator for Europas grønne omstilling

v/ Morten Løkkegaard, MEP (V), næstformand, Renew Europe



Fra plov til petriskål: Den store fødevaretransformation

v/ Marie-Louise Boisen Lendal, direktør, Tænketanken Frej



Fra plov til petriskål

Den store fødevaretransformation

Marie-Louise Boisen Lendal | CEO | Thinktank Frej

Chairperson | Plant-Based Food Grant

Board Member | Friland

Member | Governments Growth Team



A meat-lover from the countryside



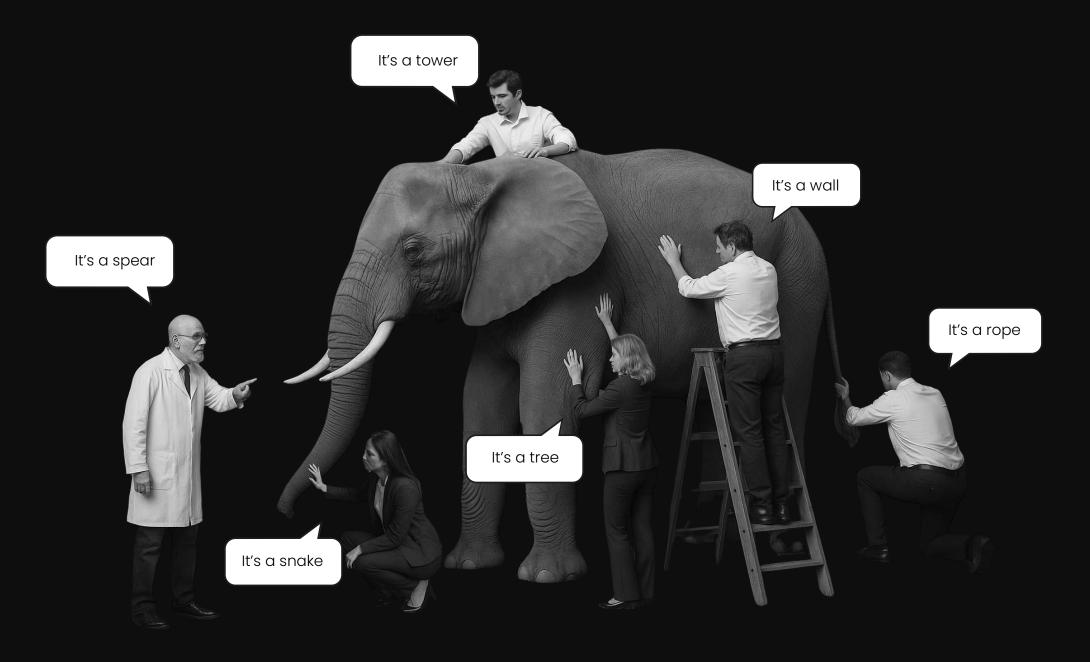
Børsen?



eller



Information?



confirmation

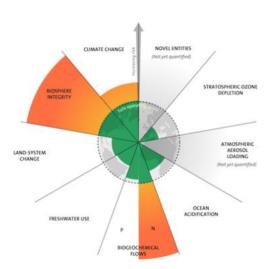


bias

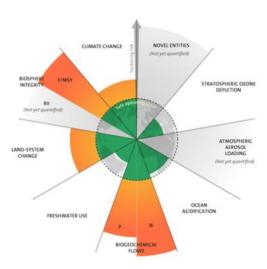
Frej bygger bro og motiverer til grøn forandring fra mark til måltid hos aktører og mellem generationer

Planetary boundaries

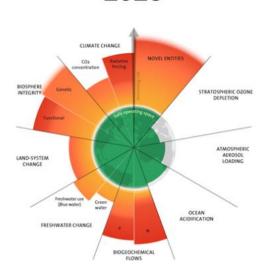
2009



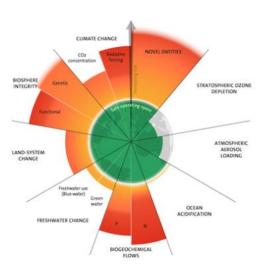
7 boundaries assessed, 3 crossed 2015



7 boundaries assessed, 4 crossed 2023



9 boundaries assessed, 6 crossed 2025

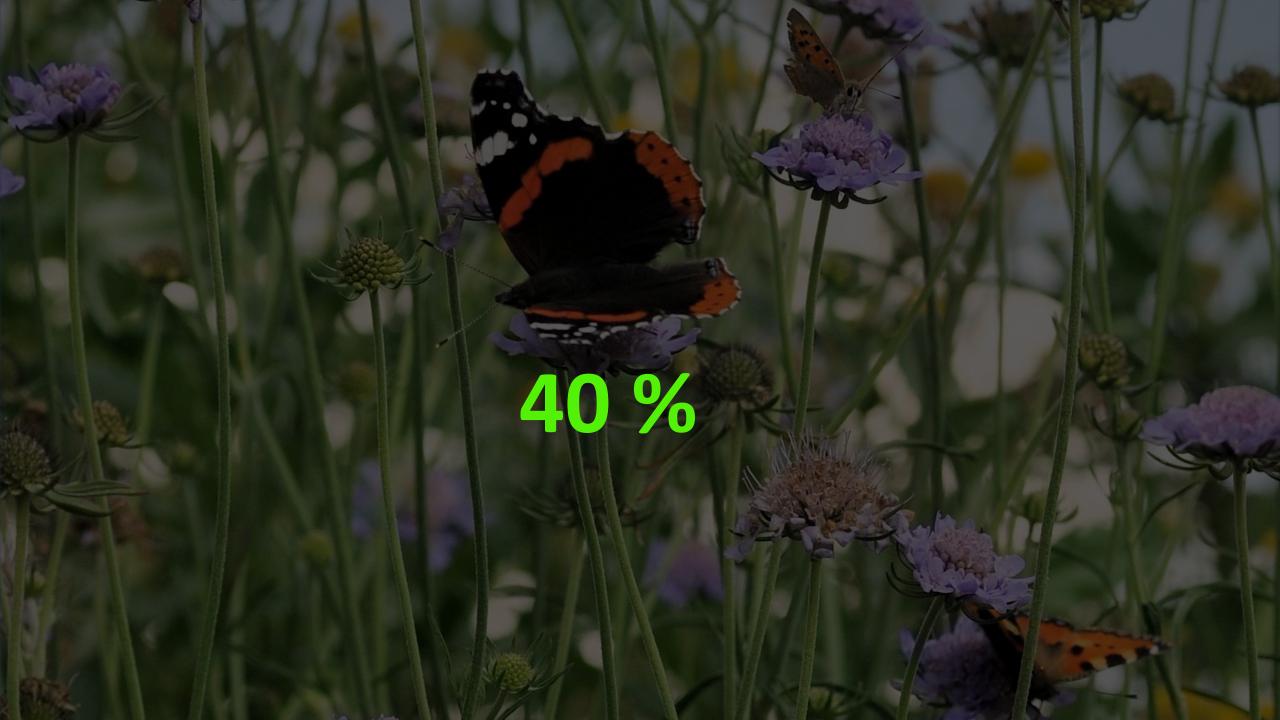


9 boundaries assessed, 7 crossed

frej

Fødevaresektoren er hovedårsag til overskridelse af 6 ud af de 9 planetære grænser















Hvor der er udfordringer - er der muligheder



Frejs fremtidsvision



En landbrugs- og fødevareproduktion, der respekterer planetens grænser



Et fødevareforbrug, der respekterer planetens grænser



Et samfund, der satser på nye fødevarer, forbrugsmønstre og teknologier



Vi skal spise meget mere planterigt



frej

Danmark leder vejen





占 5.017

Financial Times

199.909 visninger for 3 måneder siden #denmark #diet #plantbaseddiet

1,33 mio. abonnenter

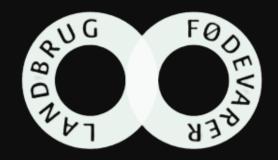




Brobygning er løsningen

RECOMMENDATIONS TO STRENGTHEN KNOWLEDGE-BASED DEVELOPMENT OF THE PLANT-BASED VALUE CHAIN OVERALL RECOMMENDATION RECOMMENDATIONS FOR RESEARCH AND DEVELOPMENT OF THE PLANT-BASED VALUE CHAIN 4 cross-cutting themes on: A new collaboration model in Crops Processing of raw materials Food production Detail, foodservice and · Traceability & food safety Establish test facilities and Ensuring knowledge the value chain consumers Documentation of sustainability demonstration plants transfer and education • Waste reduction % utilization and residual- and sidestreams









Biosolutions er en vigtig del af løsningen

- Biologiske bekæmpelsesmidler
- Fermentering til sunde, plantefødevarer
- NGT'er til robuste planter og høje udbytter
- Kød uden dyr
- Proteiner med lavt input
- Mikronæringsstoffer til plantesundhed

Biosolutions kræver også brobygning

Udland

Italien forbyder falsk kød - producenter trues med bøde på 1,2 millioner kroner

Inden afstemningen kom landbrugslobbyister og oppositionspolitikere i flæsket på hinanden.





Biosolutions kræver også brobygning

EU Council deadlock on NGTs further delays innovation for Europe's plant breeders and farmers

June 26, 2024

European seed sector - Plant breeding innovation



frej

Verden har ikke brug for flere ekko-kamre

. . . Den har behov for dialog mellem uenigheder



A Level Playing-Field for Biosolutions

v/ Peter Steen Mortensen, Director Public Affairs, Novonesis A/S

DS BIOSOLUTIQNSDAG

Level playing field and why a cow is not a biosolution

A biosolutions is a solution based on natures toolbox optimized through industry level fermentation technology

With 100+ years of innovation as our foundation, we will keep delivering transformative solutions





novonesis

We have the world's most advanced biotech toolkit, enabling world-class innovations

100+

years of dedication to science

~11%

of turnover is re-invested in R&D

~2,000

employees in R&D ~40

R&D and application centers

1

unparalleled library
of 100,000
documented
microbial strains
and enzymes

~10,000

patents

novonesis

Global presence with local reach

~40

R&D and application centers

+30

Production sites

A global company with strong regional presence solving problems by:

- Meeting local needs
- Producing high quality products at scale
- Ensuring a resilient value chain



It all starts with understanding the building blocks of nature

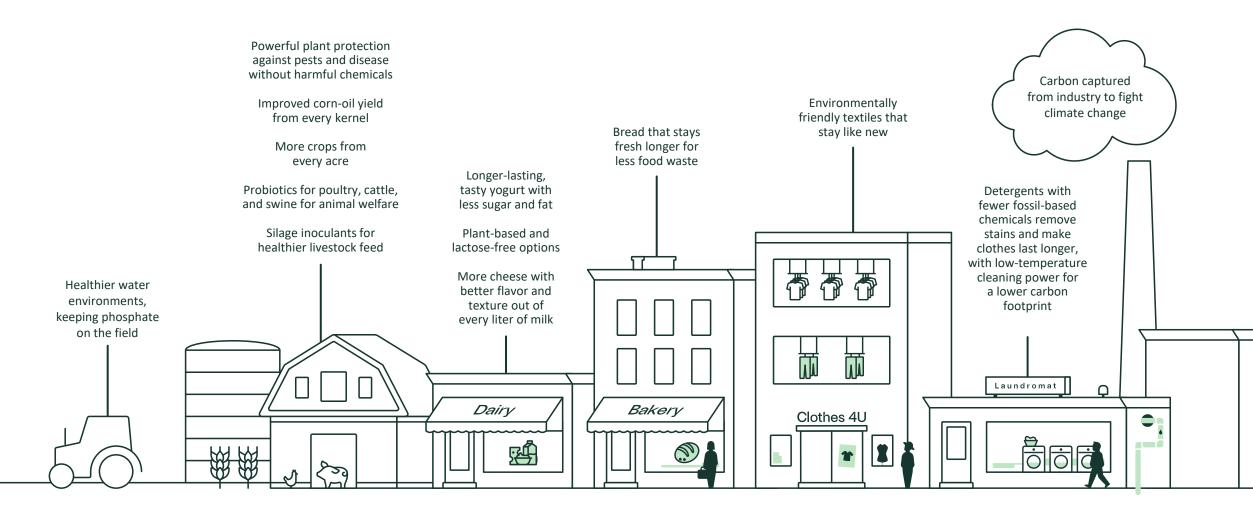
We know that enzymes and microorganisms catalyze reactions, decompose matter, recycle nutrients and sustain life on Earth.

Leveraging those – nature's own bioengineers – is essential to the world's functioning.

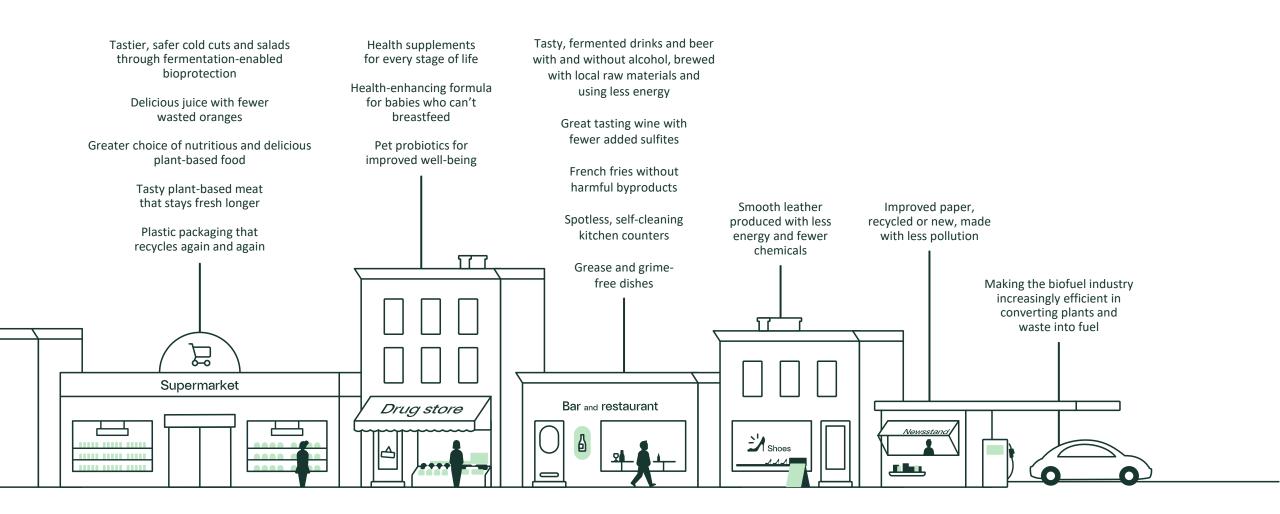
We harness these natural entities, creating sustainable biosolutions in sync with the mechanisms of nature.

And we have done so for more than a century.

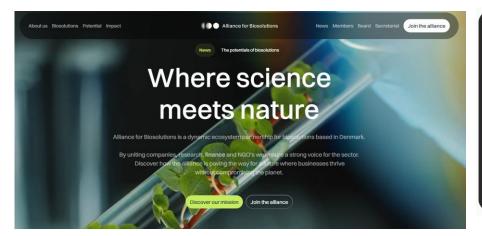
Biosolutions are already part of your everyday life. They solve problems enabling...

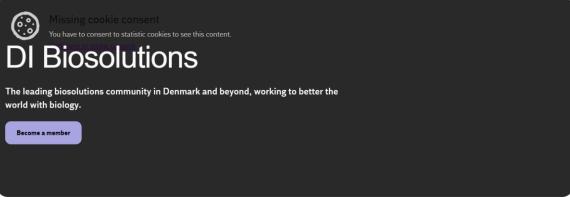


Biosolutions are already part of your everyday life. They solve problems enabling...



Bringing the ecosystem together



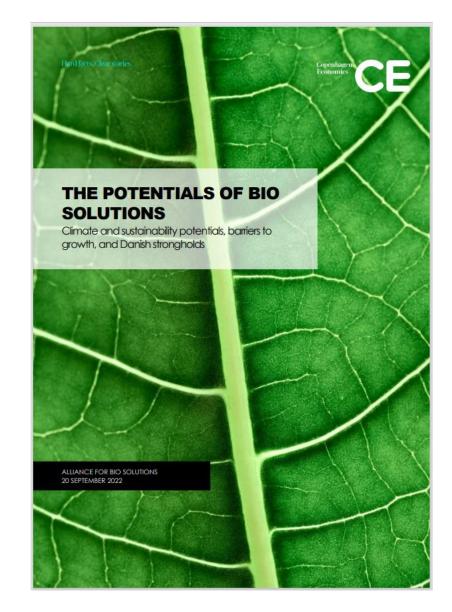




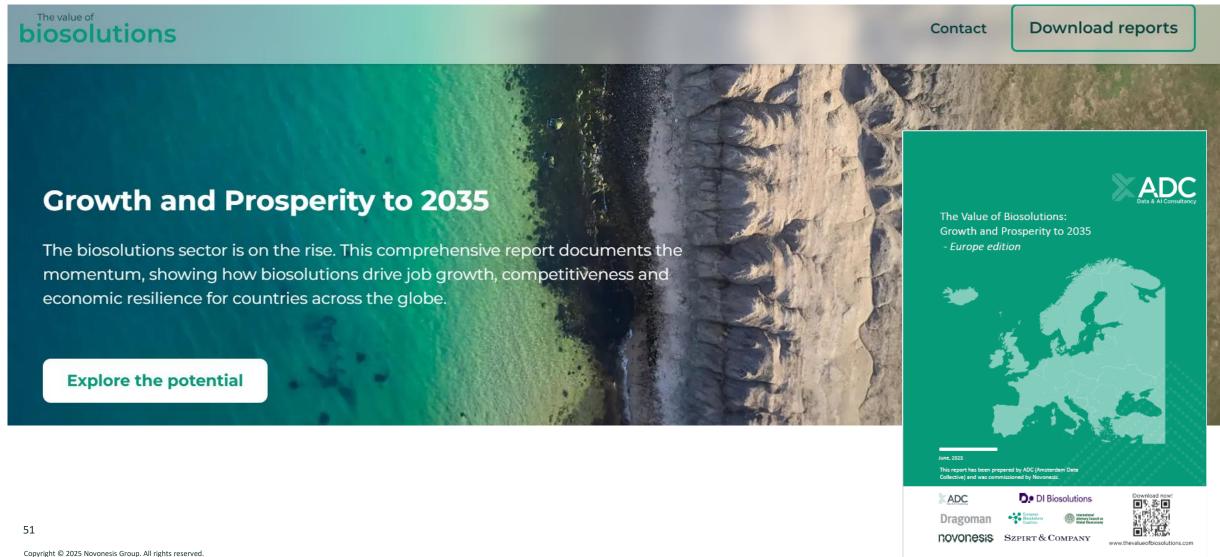


Climate change

Alternative proteins	36.74%	1.580
Bio plastics	10.70%	460
Fermentation and food cultures in food	3.95%	170
Industrial enzymes	1.86%	80
Anaerobic digestion of slurry	13.26%	570
Probiotic fodder	5.12%	220
Bio controls	3.95%	170
Biofuels	23.72%	1020
8% reduced global emissions 4.300 mio ton CO ₂ e		



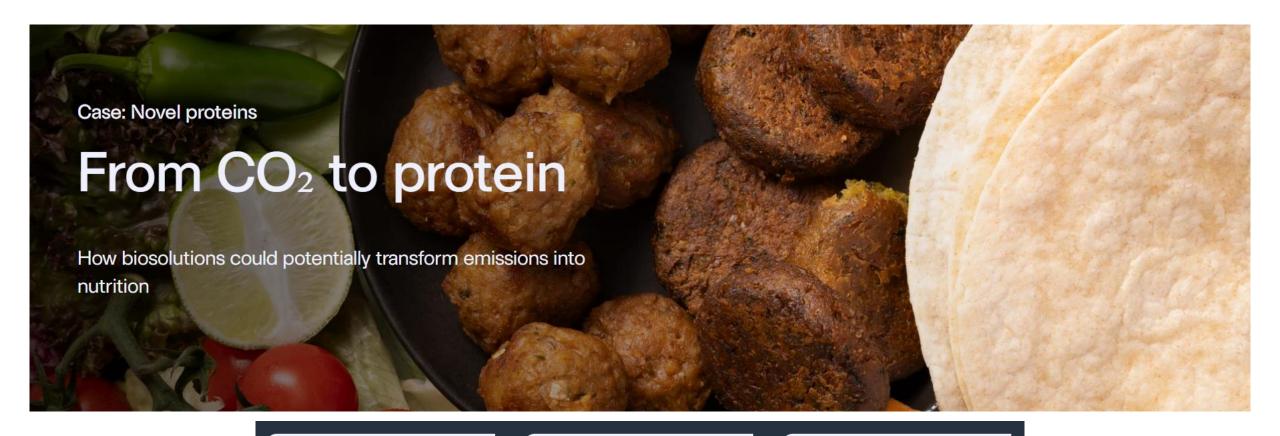
Growth and jobs





The World Economic Forum's multistakeholder leadership group for European growth and competitiveness, made up of key leaders from public, private, civil society and expert organizations.

Get involved





Potential to feed billions of people



Zero agricultural land needed



Significant emissions reduction



PAUSE Vi starter op igen kl. 15.50

DS BIOSOLUTIQNSDAG



Vejen til skalering – Visibuilts erfaringer fra idé til vækst

v/ Line Kloster Pedersen, CEO & Founder, Visibuilt

DS BIOSOLUTIQNSDAG

REINVENTING ROAD CONSTRUCTION INSPIRED BY NATURE



Highlights

The binders we depend on for road construction are sensitive to geopolitical instability - new locally produced alternatives are needed in an uncertain world

Increasing societal and economic challenges



Opportunity for Visibuilt



CONFIDENTIAL 58

Highlights

Fungi are waiting to be explored for sustainable road construction



Mycelium is our silent master in resilient design.

The rootlike-net structure of fungi, mycelium, is the natural binder of soil that recycles waste from the forest (e.g., fallen trees, leaves, etc.).



Visibuilt is pioneering the first industrial application of fungal binders in pavements.

Mycelium is being used by an increasing number of architects and entrepreneurs to revolutionize the material production for construction.

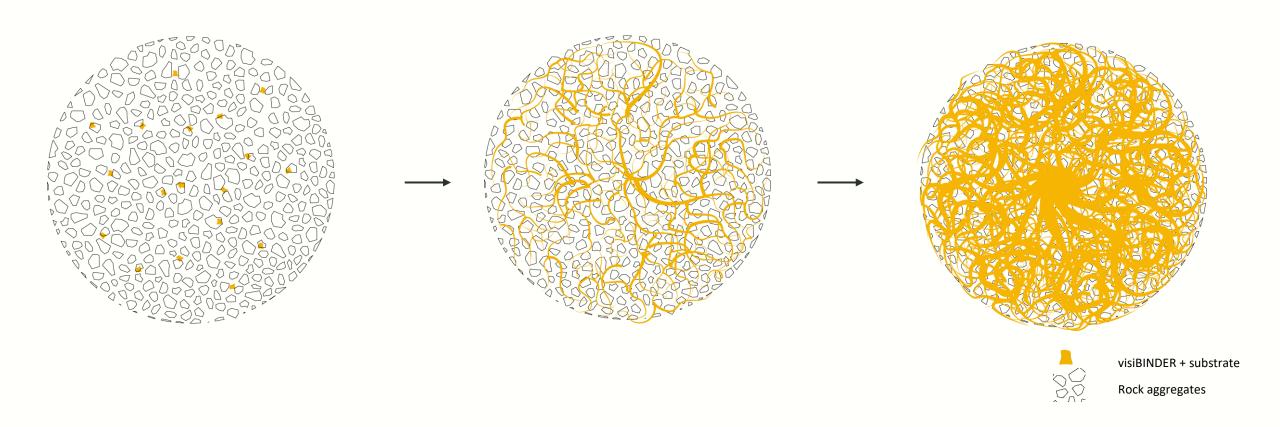




The Future is Fungi Award 2023



visiBINDER binds rocks by growing in between voids, creating a new class of binders with mycelium



Market traction for visiBINDER applications in key markets

THE CEMENT ALTERNATIVE FOR CONCRETE PAVERS VISIPAVER



→ 40 m2 bicycle parking area established at Fælledby (Copenhagen)



THE BITUMEN ALTERNATIVE FOR ASPHALT VISIBIT



→ Implementation at NCC factory tested and field test completed at the Fehmarn Belt Tunnel







Unique value proposition: health benefits

RISKS OF CEMENT

Prolonged or unprotected exposure to cement can result in severe skin damage, allergic reactions, and respiratory illness.







Eye injuries

Skin irritation & burns

Respiratory Issues

RISKS OF BITUMEN

Bitumen's high temperature and reactivity make it hazardous to handle, with potential for burns, toxic vapors, and violent water reactions.



High temperatures



Fumes



Reactive with water

BENEFITS OF VISIBINDER

With visiBINDER, several of the risks of cement and bitumen are not present as mycelium is used at low temperatures and mild conditions.











Lower temperatures 100x less PAH

Non-reactive

Safe to touch

SAFE AND NATURAL

By using the roots of the mushroom, no spore forming will occur. The use of local, non-GMO strains provides a product that can be used safely.









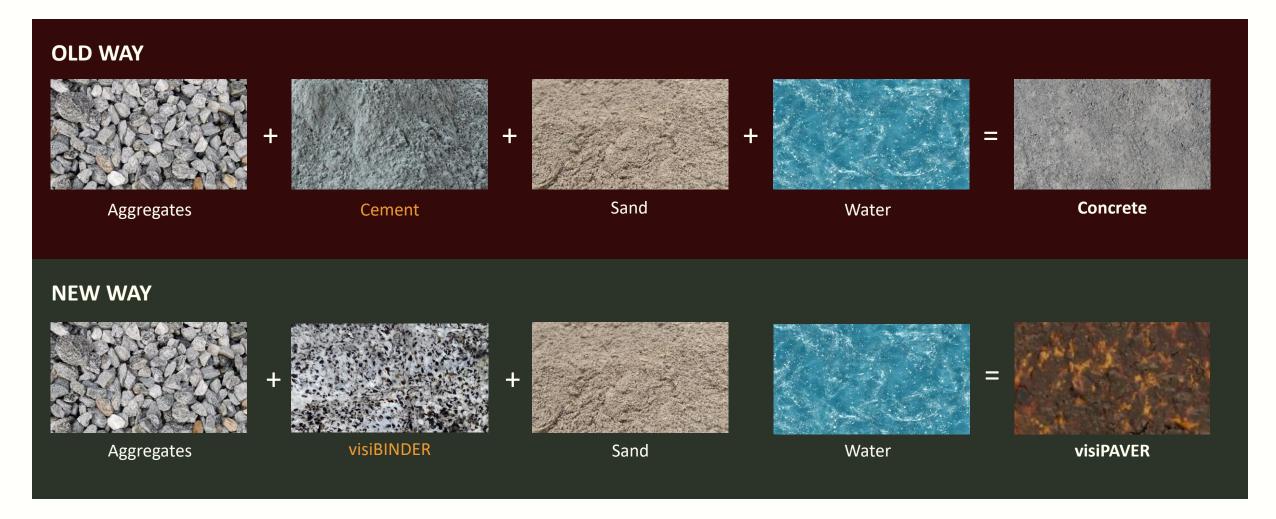
Non-spore forming

Non-invasive local strains

Non-GMO

visiPAVER

visiBINDER is a complete replacement of cement for a new generation of concrete pavers
– introducing the visiPAVER



visiPAVER is revolutionary – and therefore does not fall under any EU standards today





Both **EN 1338** and **EN 1339** define the product as "cement-bound unreinforced concrete" (materials, properties, requirements, and tests are written for cement-bound concrete).



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- That's the route for innovative/out-of-scope products. But it puts the workload on start-ups to handle many years of bureaucracy before reaching the market!

Biobased construction materials have a way into the harmonized standards through ETA

Case example: Biomason

The ETA process is a fix – but not a total solution

Biomason has filed an ETA for concrete without cement and show a possible route to market with a regulatory process fitted to new products.

Biomason's BioLITH "biocement" tiles obtained ETA 22/0684 ("Tiles made of aggregate blends and microorganisms"), then issued a **Declaration of Performance** (DoP) declaring characteristics like freeze-thaw and flexural strength.

This is a concrete precedent for bio-bound masonry/paving-type units reaching EU markets without EN 1338/1339. But this ETA needs to be specified in the tenders along with other standards to conform.



Biolith® Tile Declaration of Performance

220926 - BMDK - Biolith Tiles

Manufacturer: BioMASON Denmark ApS

Axeltory 2 DK-1609 København V

Denmark

www.biomason

Use: The tiles are intended to be used as cladding on exterior facade

AVCP System: 3

EAD: EAD 210207-00-0404: Tiles made of aggregate blends and microorganisms

otified body: Refer to ETA-22/0684

Declared Performance:

Covering a range of product types under the Biolith product line

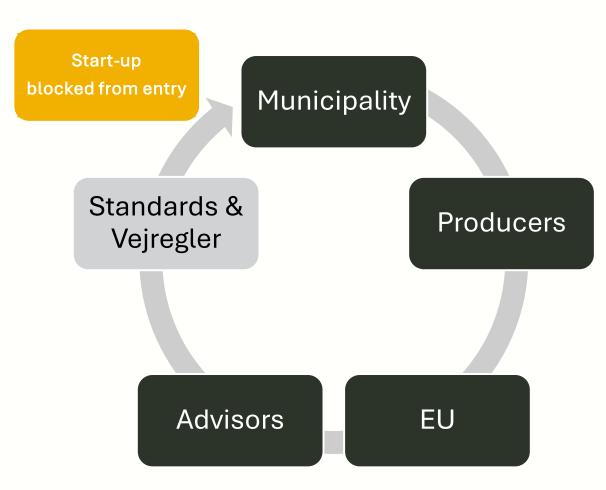
Characteristic / Data Submitted	Assessment Method	Assessment of Characteristic
Safety in case of fire (BWR 2)		
Reaction to fire	2.2.1	The product has an organic content of less than 1% and therefore classified as class A1 in accordance with EN 13501-1 and Delegated regulation 2016/364
Facade fire performance	2.2.2	NPD
Hygiene, health and the environment (B\	WR 3)	
Content, emission and/or release of dangerous substances*	2.2.3	NPD
Safety and accessibility in use (BWR 4)		
Density	2.2.4	The average apparent density is 2144 kg/m^3 with a tolerance of $\pm 30\%$
Configuration	2.2.5	Length, average: 445,5 mm Width, average: 193,2 mm Thickness, average: 19,8 mm Straightness, average: 0,22 mm, max. deviation 0,21 %

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Performance to EN-style levels does not change anything – compliance is only achieved through cement





Excluded on **wording** – not performance

Barriers	Mitigation
Specs that name the standard: Many public works and private tenders literally say "units shall comply with EN 1338/EN 1339." Products are excluded on wording, and not performance.	Provide an ETA + a cross-reference matrix that maps ETA characteristics to EN test outcomes and ask clients to accept "ETA-assessed equivalents" (CPR treats ETA-based CE marks as valid). Include independent test reports on the same EN methods.
Procurement conservatism / liability: Asset owners and insurers are used to "concrete to EN 1338/1339."	Offer field pilots and support in establishing test zones for new pavements. Open the tenders for the use of alternative binders in lower-traffic load applications (like pedestrian walkways, bicycle lanes, and suburban roads).
National guidance & roads authorities: Some road/airport specs hard-code EN references or cement content.	Allow materials that are not yet "proven-concept" with e.g. 5 years of use data yet but instead can document laboratory data on durability in the first years of new binder's market introduction.

Regulatory barriers: field tests

Public entities can shape the requirements and open the door for new materials

City of Copenhagen: Selinevej 15.

Test of visiPAVER, ongoing



Regulators require "Best practice" with the product being established in the market - but to have best practice you first need to have customers who are willing to do the test with you.

City of Copenhagen is testing 5 m2 of visiPAVER to learn about the revolutionary pavement, thereby leading the way to new biobased standards in road construction in the public sector.



Regulatory barriers: field tests

Key performance metrics across design, sustainability, and production of visiPAVER are being tested with customers



GREEN

Pavements of new urban areas are increasingly focused on reducing CO2 emissions. The regulatory pressure on buildings to limit CO2 emissions of materials is incentivizing pavement producers to find green alternatives.

Case: Fælledby mobility center

A 40 m2 pavement was constructed using visiPAVER for a bicycle parking area at Fælledby, Copenhagen. The customer Fælledby is a joint venture between PensionDanmark and By & Havn.



Support and acclaim for Visibuilt in total 4,700,000€



Winner
Danish Design Award Young Ideas 2024



ASFALT – Vore Veje
Danish magazine cover story 2023



NVF presentationNordic Asphalt Research and Development 2025

Sustainability

Mushroom makes tasty eco-asphalt

Bicycle lanes, car parks and roads in Denmark will soon sport earth-friendly mushrooms underfoot. Danish biotech startup Visibuitt is making a fossil-free bitumen substitute with fungi. The Copenhagen-based company has just been awarded c1.3 million (\$1.36 million) from the BioInnovation institute in Denmark to create a fermentation-based, biorenewable binder for pavement.

Traditionally bitumen, which

Traditionally bitumen, which is made by crude oil distillation, has been used to bind gravel and

Featured NewsNature Biotechnology, January 2025



King Frederik X of Denmark

Presentation of visiBIT at BII

Sales, Financing & Marketing



Kloster
Pedersen
Founder & CEO
Co-Founder of
fungi food start-up



Kloch CFO Chairman and 20 years of CFO experience

Kresten



Oleksii

Rebrov, PhD Co-Founder & CSO IP author, start-up experience, and applied physics background

Research & Development



Anna
Guitó
Vilardell
Research & IP
Manager
Biotechnology and
intellectual property



Thyssen
Petersen
Research Scientist
Protein engineering
and biotechnology

Caroline



Tzu Yin
Chen
Scientist
Diverse bioapplications and
fungal biomaterial
experience



Sam
Garrett
CTO
Engineer with 10+
years leading up to
€100M projects at GEA
& Tesla



Technology & Engineering

Tarek Khoury
Production &
scale-up specialist
Vertical-farming
entrepreneur



Mohan Babu Lead Scientist -Fermentation Engineering Track-record of scaling fermentation



Science

Yike
Yin
Industrial PhD,
LOOPER project
Pavement engineering
materials, Chang'an
University



Max van 't Hof, PhD Business Developer Biotech venture development and BD coach for 45+ start-ups



Cecilie
Håkansson
Communications
Manager
SoMe, journalism,
event planning, and

media management



Sara Ozochi Scientist Microbiology and fungal biotechnology



Michal Rečlo Junior Scientist Biochemistry and biowaste conversion



Maria Kristoffersen Junior Scientist Architecture and biotechnology



Elisa
Pioger
Junior Scientist
Mycelium composite
material and
sustainable energy



Hannes
Norrman
Manufacturing
Engineer
Nanotechnology and
material engineering



Oliver Lindeløv Production & Design Assistant Architecture

Debat: Sammen skaber vi standarderne

- Sofie Carsten Nielsen, Director, DI Biosolutions & European Biosolutions Coalition
- Marie-Louise Boisen Lendal, direktør, Tænketanken Frej
- Anne Lerche, chef for biosolutions, Dansk Erhverv
- Niels Peter Nørring, klimadirektør i Landbrug og Fødevarer
- Maibritt Agger, afdelingschef, Dansk Standard





Opsamling og tak for i dag v/ Tina Helsted Vengsgaard, direktør, Dansk Standard

DS BIOSOLUTIQNSDAG



TAK FOR I DAG!

Networking og forfriskninger i foyeren

Kontakt os, hvis du vil høre mere om vores udvalg for Biosolutions:



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Kim Michael Christiansen Chefkonsulent | Chief Consultant Standardisering | El, Sundhed & Forbruger

E: kmc@ds.dk T: 39 96 61 64

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