Sellalong



THE OPPORTUNITY

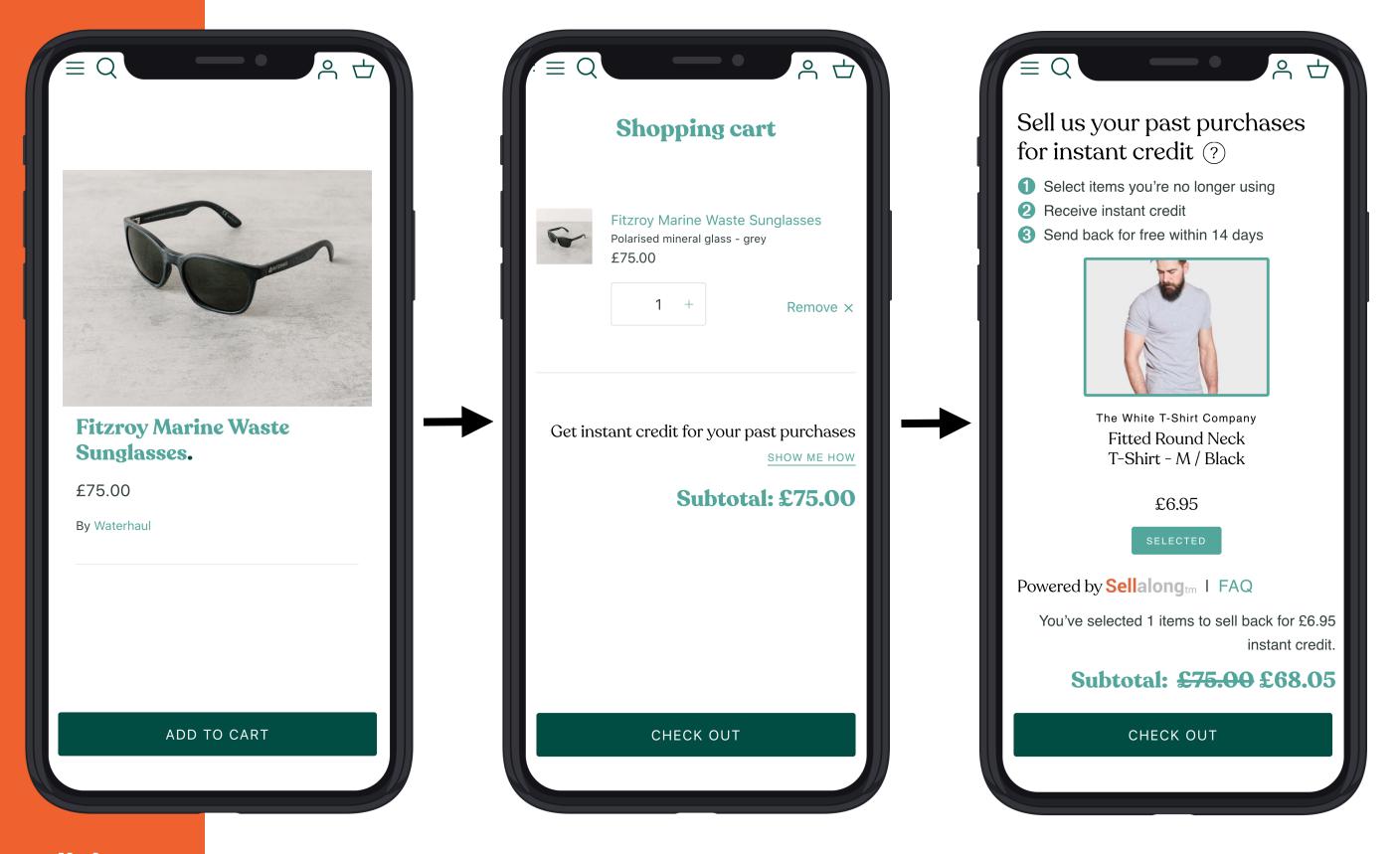
Retail customers hold over \$1 trillion worth of used products, yet retailers reclaim at most 1% of the items they sell.

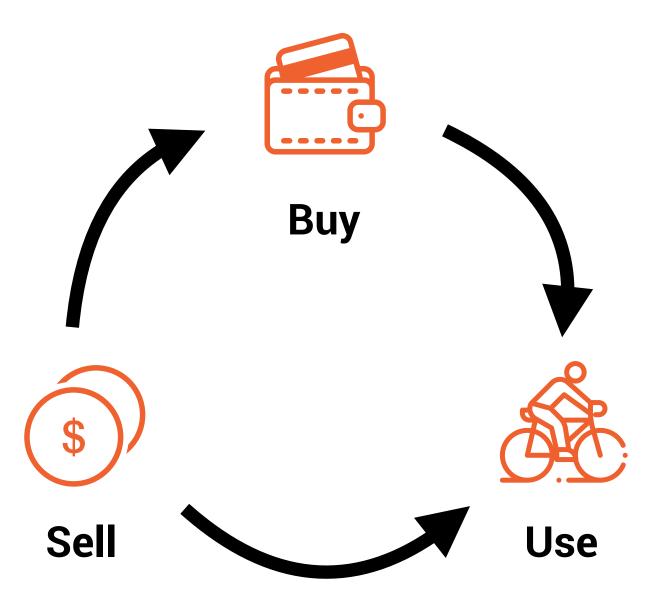
Transform retail by integrating circularity into the point of sale.

SELLALONG USER EXPERIENCE

Sellalong provides a **unique** experience whereby customers can

instantly sell their previous purchases, when buying something new at checkout.





Sellalong.

THIS DOCUMENT IS CONFIDENTIAL

HOW IT WORKS



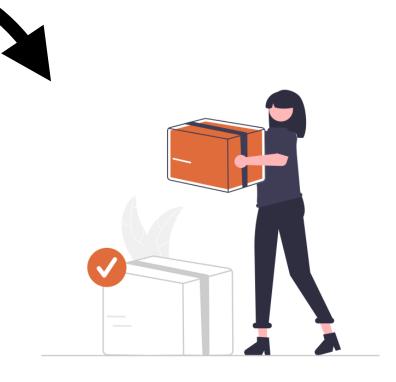
Sellalong resells/recycles
items; sends retailer
proceeds less commission



Customer selects used items to sell back for instant credit toward purchase of new item



Sellalong receives used items and notifies retailer of any missing items



Customer receives new item and free shipping label; ships used items to Sellalong

Selalong

Reclaims **40%** of items sold Example: **96M of 240M** items/yr from a single retailer the size of **Nordstrom**

patagonia



1% of items sold

THREDUP

25M items/yr

Incoming: Product, transaction and material data

Outgoing: Age, condition, resale value data



Reporting: Measurable increase in product use



Incoming: Product, transaction and material data



Outgoing: Age, condition, resale value data



Reporting: Measurable increase in product use

WHAT POLICIES WOULD HELP?



Digital passports



10

Extended producer responsibility



National program for measuring product use

